

CHALLENGES VS OPPORTUNITY

**FOR PELICAN
GROUP OF LAKES**

ENERGY \$\$\$ COSTS INCREASING DRAMATICALLY

- Propane
- Off-Peak Electricity
- Main Electricity
- Fuel Oil

OUR OPPORTUNITY

Natural Gas

- Direct lines to our homes
- Significantly lower cost

Natural Gas Benefits*

- **3 to 6 times CHEAPER**
- **Uninterrupted supply**
- **No outdoor tanks**
- **No worry of running out**

***See Minnesota Energy Resources for details**

Natural Gas Benefits*

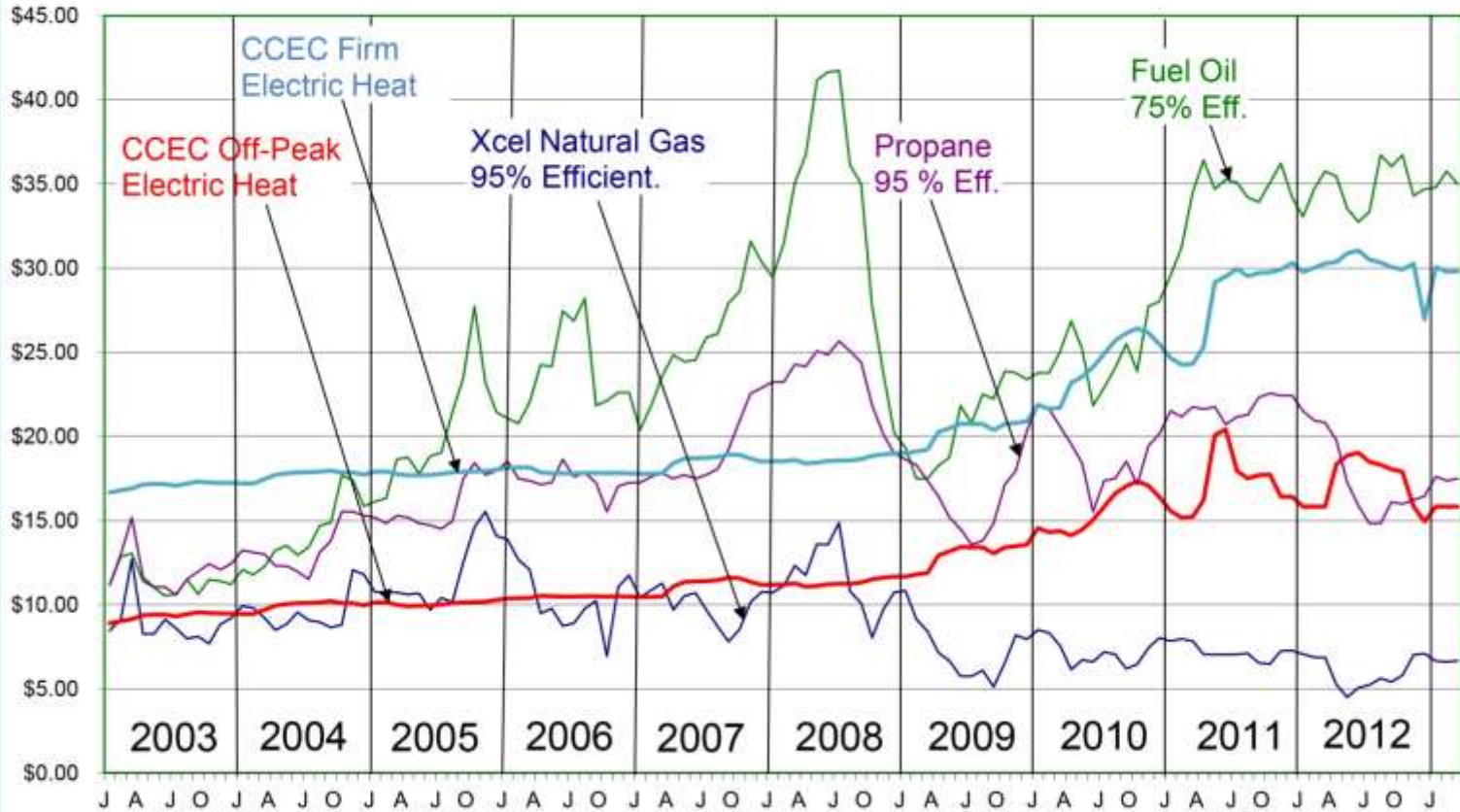
- **No deliveries to schedule**
- **Unlimited supply for generations**
- **Reasonable equipment conversion costs**
- **Very short ROI**

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COST COMPARISONS

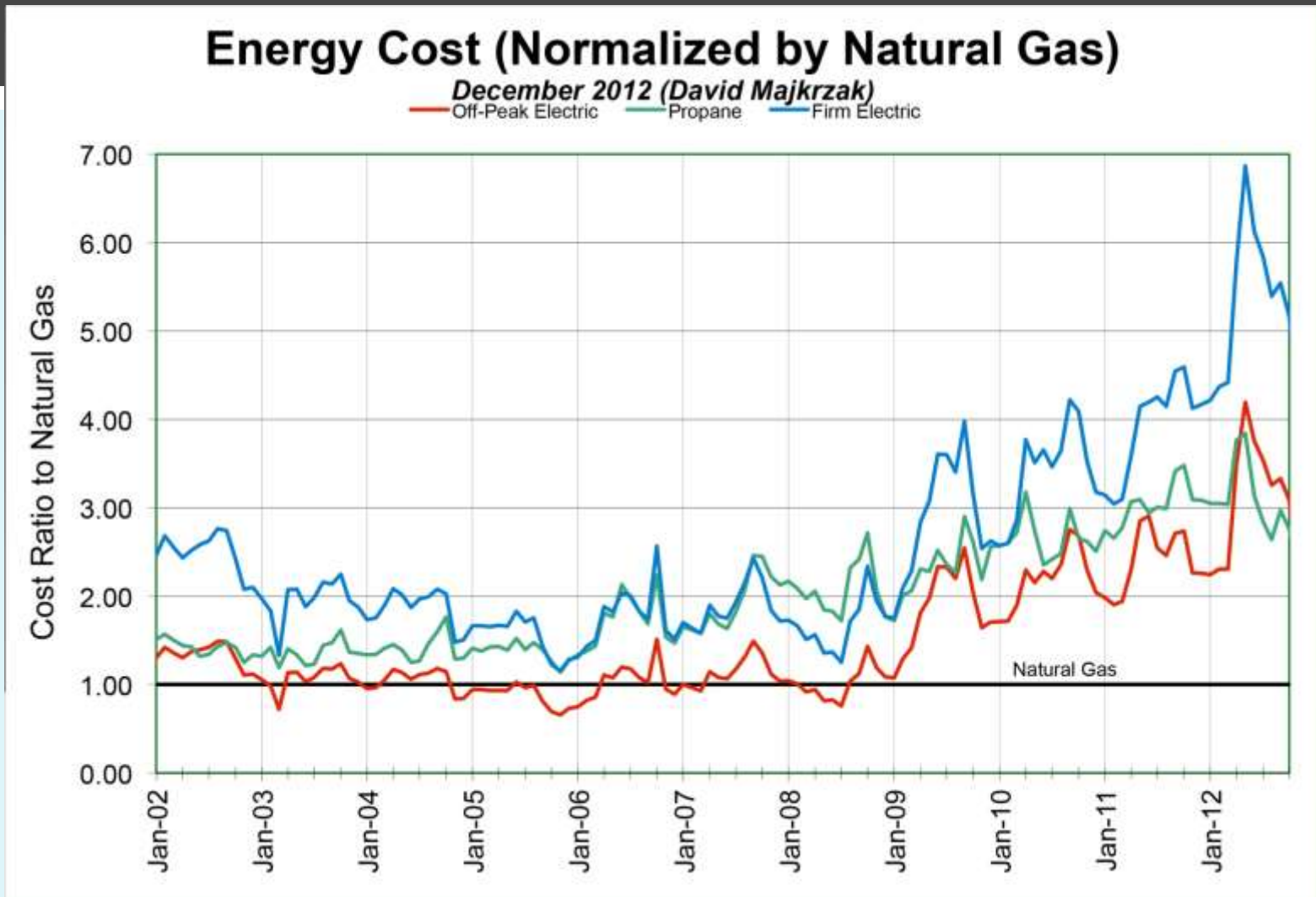


Cost per Million BTU April 2013



Source: Cass County Electric Co-operative

COST COMPARISONS



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THE FUTURE?

Most likely....

- Propane cost will increase
- Electricity cost will increase
- Fuel Oil cost will increase
- Natural Gas cost will remain low

THE PROCESS?

- Natural Gas line around the lakes
- Special price for initial hook-ups
- Available for future hook-ups

WHAT'S NEXT?

- Are we interested?
- Are enough of us interested?

IF WE SHOW INTEREST

- Cost to bring gas line will be established
- Initial investment will be estimated
- Individual investment will be estimated
- Energy cost savings will be calculated
- ROI period will be established

STRAW POLL TODAY

Your initial feelings?

Assuming it would be a reasonable initial investment, would you be interested in being a customer?